

# RALLYE

## PRESS RELEASE

### Strong profit growth in first half 2002

The Board of Directors of RALLYE met on 12th September at a meeting chaired by Mr. Jean-Charles NAOURI to examine accounts to 30th June 2002.

(Unaudited provisional figures)	1st Half 2002	1st Half 2001	Evolution %
<b><u>€millions</u></b>			
Net sales	<b>11, 419.0</b>	10, 786.0	+5.9%
EBITDA	<b>654.3</b>	568.7	+15.0%
Operating income	<b>385.3</b>	333.5	+15.5%
Income before exceptionals and taxes	<b>258.7</b>	216.8	+19.3%
Income accounted by equity method	<b>22.9</b>	18.6	+23.1%
Goodwill amortisation	<b>-31.5</b>	-35.8	+12.0%
Net income	<b>139.8</b>	110.8	+26.2%
<b>Net income from Group activities</b>	<b>16.4</b>	<b>6.8</b>	<b>+141.2%</b>
Cash flow	<b>405.0</b>	328.9	+23.1%
<i><u>Per share</u></i>			
<b>Net income from Group activities</b>	<b>€0.46</b>	<b>€0.23</b>	<b>+100.0%</b>
<i>Average weighted number of shares</i>	<b>35, 640, 675</b>	28, 890, 904	+23.4%

### Group activities

First half results for the RALLYE Groupe reflect the dynamism and strong performance of its main subsidiary, Casino.

In the first half of 2002, RALLYE consolidated net sales reached 11 billion Euros, an increase of 5.9%.

With the combined contributions of significant growth in operating income at Casino (+12.7%) and the progressive recovery of results from Athlete's Foot, RALLYE's operating income rose 15.5% to reach 385 million Euros.

Net income from RALLYE Group activities rose 141% to 16.4 million Euros.

In June and July 2002, RALLYE acquired 708,873 convertible bonds in the market and concurrently sold 758,494 shares of RALLYE's own stock. The convertibles acquired were converted into shares. The Group's share capital at 12th September 2002 comprises 37,191,525 shares.

### Subsidiary activities

#### CASINO

During the first half of 2002, consolidated net sales for Casino rose by 6.4%. On a

like-for-like basis and with constant exchange rates, Group organic sales growth was 7.8%.

In France, operating income rose by 15.5%, this growth driven particularly by the convenience stores and local supermarkets of Petit Casino, Casino, Franprix and Monoprix, as well as the Leader Price discount concept. French store networks, all of which continued to gain market share, account for 94% of Casino Group operating income.

Operating profit from international activities fell by 17%, with the American Smart & Final subsidiary registering lower profit levels.

Casino group attributable net income in the first half rose 18.8% to reach 177.5 million Euros.

On 30th June 2002, the acquisition of double voting rights and the cancellation of 1,306,027 shares with preferential dividend bought back by Casino combined to increased RALLYE's stake in the share capital of Casino to 49.84% and 63.98% of Casino voting rights, compared with 49.4% and 58.75% at 31st December 2001.

### **GO SPORT GROUP**

Group Go Sport achieved 1.1% net sales growth, but a decrease of 4.3% in same-store sales, despite strong performances from the Courir and Moviesport brand concepts which account for 22% of sales.

Increased commercial margins (44.1% of sales against 42.7% in the first half of 2001) confirm the favourable trend seen in 2001.

Operating income (+2.8 million Euros) and net income from group activities (+0.9 million Euros), were impacted by fixed costs generated by the programme of store development and renovation.

### **ATHLETE'S FOOT**

The restructuring plan implemented in 2001 has enabled Athlete's Foot to reduce its losses over the first half, with its operating result improving to reach -5.6 million Euros against -14.7 million Euros in the first half of 2001.

### **Outlook**

RALLYE is confident that its results will continue to benefit from strong profitability at Casino. It will continue to pursue its strategy for development in retail, by supporting the growth initiatives of its subsidiaries.

Paris, 12th September 2002