

# RALLYE

## PRESS RELEASE

**Positive income growth trends**  
**Operating income after interest: +39.1%**  
**Cash flow: +49.7%**

The Board of Directors of RALLYE was convened on March 13, 2002, under the chairmanship of Mr. Jean-Charles Naouri, to examine the provisional accounts for the year ended December 31, 2001.

### **Consolidated income statement as at December 31, 2001 (provisional and not yet audited)**

	12/31/2000	12/31/2000 Pro forma (1)	12/31/2001	Change on Pro forma
<b><u>In million euros</u></b>				
Net sales	19,942.2	19,942.2	<b>22,863.0</b>	+ 14.6%
EBITDA	1,041.0	1,041.0	<b>1,342.4</b>	+ 29.0%
Operating income	625.8	625.8	<b>840.7</b>	+ 34.3%
Operating income after interest	429.2	429.2	<b>596.9</b>	+ 39.1%
Net exceptional income/(loss)	30.7	(89.4)	<b>6.7</b>	ns
Income under the equity method	66.9	66.9	<b>46.8</b>	- 30.0%
Amortization of goodwill	(53.9)	(53.9)	<b>(72.8)</b>	+ 35.1%
Net income	299.2	179.1	<b>342.4</b>	+ 91.2%
Net income - group's share	102.1	(18.0)	<b>74.7</b>	ns
Cash flow	575.2	575.2	<b>861.0</b>	+ 49.7%
<b><u>Per share</u></b>				
Net income - group's share	3.66 €	(0.65 €)	<b>2.54 €</b>	ns
<i>Weighted average number of shares</i>	27,885,658	27,885,658	<b>29,474,397</b>	

(1) excluding dilution profits of 120 M€ as at December 31, 2000 originating in Casino's share exchange offer on Monoprix.

### **The Group's activities**

RALLYE's consolidated income as at December 31, 2001 primarily reflected the positive results achieved by CASINO in 2001.

Consolidated sales grew by 14.6%. Consolidated figures for Operating income and Operating income after interest are on the increase by, respectively, 34.3% and 39.1%.

The shift to the proportional consolidation of income for MONOPRIX, beginning July 1, 2000, and CBD Brazil's smaller contribution account for the drop in income under the equity method.

Net income - group's share, therefore, totaled 74.7 million Euros, as against a loss of 18 million Euros as at December 31, 2000, excluding extraordinary earnings from dilution.

### **Subsidiaries' activities**

Consolidated net sales excluding VAT for **CASINO** grew by 15.3%, or 9.8% restated for changes in the scope of consolidation and exchange rates.

Consolidated operating income increased by 30.8%, largely due to good operational results achieved by the networks in France, which recorded a 35% increase in operating income.

Net income - group's share totaled 379 million Euros, representing a 20.4% increase.

Beyond the current year, through its various chains of stores, CASINO enjoys both a strong growth potential (i.e., due to the nature of its activity, the specific positioning of its store networks, and to a strong growth program), and significant vectors for improving earnings (e.g., policies implemented in the various chains in France, and increasing international results). In addition, CASINO is continuing its selective and targeted acquisitions policy with an eye to ensuring financial equilibrium.

In a context of difficult market conditions, **GROUPE GO SPORT** recorded a 6.6% increase in sales.

In 2001, GROUPE GO SPORT continued expanding, by opening 25 new stores, and by inaugurating a program geared primarily towards improving GO SPORT's market positioning, and reorganizing the central buying office in order to better integrate the three chains (Go Sport, Courir and Moviesport). As a result of these projects, as well as the weakness of the textile market, and the cost of opening new stores, income has dipped slightly.

EBITDA therefore fell by 10.6%, to 45.9 million Euros, and consolidated net income fell by 18.4%, to 11.7 million Euros.

In the United States, **ATHLETE'S FOOT** completed its program of closing loss-making stores.

EBITDA, which remained negative by 11.6 million dollars in the first half of 2001, came back into the black in the second half of the year, showing promise of a positive figure in 2002.

### **Recent events**

As part of a share repurchase offer, in February 2002, RALLYE repurchased 5,000,000 of its own shares at 60 Euros per share. These shares were then cancelled.

Following the share repurchase offer, RALLYE provided its shareholders, free, with 33,931,044 A share warrants, and 33,931,044 B share warrants to subscribe to, respectively, 2,423,646 RALLYE shares at a maximum price of 60 Euros, until November 30, 2003, and 2,423,646 RALLYE shares at a maximum price of 65 Euros until November 30, 2005.

### **Outlook**

In 2002, based on a balanced financial structure, the RALLYE group should benefit from:

- the dynamism and growth potential of CASINO,
- the new market positioning of GO SPORT,
- the recovery of ATHLETE'S FOOT.

The RALLYE shareholders General Meeting will take place in Paris on June 5, 2002. Its agenda will include the proposal of setting the net dividend for the year 2001 at 0.80 Euros per share, corresponding to the dividend advance paid on January 15, 2002.

Paris, March 14, 2002