

# RALLYE



GROUPE  
*Casino*  
NOURRIR UN MONDE  
DE DIVERSITÉ

G R O U P E  
**GO sport**

## First-Half 2018 results

July 26, 2018

# GROUP PRESENTATION AS AT JUNE 30, 2018



# H1-2018 HIGHLIGHTS

## RALLYE

- Successful issue of a new CHF denominated bond for an amount of CHF95m (€81m) maturing in February 2024, with a 3.25% coupon (euro equivalent of 4.23%)
- Enhancement of equity by €33m, following the payment of a scrip dividend <sup>(1)</sup>



- Good operating performance across all businesses in H1 2018 and reduction in net debt in France and at Group Casino level
- Casino trading profit:
  - €439m, a growth of +10.3% on an organic basis compared with H1 2017
  - €339m excluding tax credits in Brazil, an increase of +6.1% and +17.3% on an organic basis compared with H1 2017
- Trading profit in France up +23.0% at €136m compared with H1 2017, €114m for the retail business, an increase of +47.3% and +37.4% on an organic basis compared with H1 2017
- Net debt in France reduced by -€295m to €4,019m compared with H1 2017
- Casino's objective is to complete half of the €1.5bn asset disposal plan announced on June, 11 2018 this year
- Confirmation of annual financial objectives and deleveraging objective in France



- **Steady growth of Group GO Sport's net sales**, up by +8.6% and by +4.2% on a same-store basis and at constant exchange rates
- Courir: launch of the internalization
- GO Sport France: repositioning already bearing fruits

<sup>(1)</sup> 65% of the rights have been exercised in favour of the payment in shares

# AGENDA

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- RALLYE: H1-2018 results
- Subsidiaries: H1-2018 results
- Conclusion and perspectives
- Appendices

# KEY FIGURES OF H1-2018 P&L

<i>in €m</i>	H1 2017 <i>Restated<sup>(1)</sup></i>	H1 2018
Net sales	18,816	18,224
EBITDA <sup>(2)</sup>	795	766
EBITDA margin <sup>(2)</sup> (%)	4.2%	4.2%
Trading profit	441	425
Trading profit margin (%)	2.3%	2.3%
Net income from continuing operations, Group Share	(132)	(130)
Net income, Group Share	(136)	(128)
Net underlying <sup>(3)</sup> income from continuing operations, Group Share	(69)	(67)

*Currency effects were negative in H1 2018, reflecting significant declines in average exchange rates for the COP and BRL of -8.2% and -16.9%.*

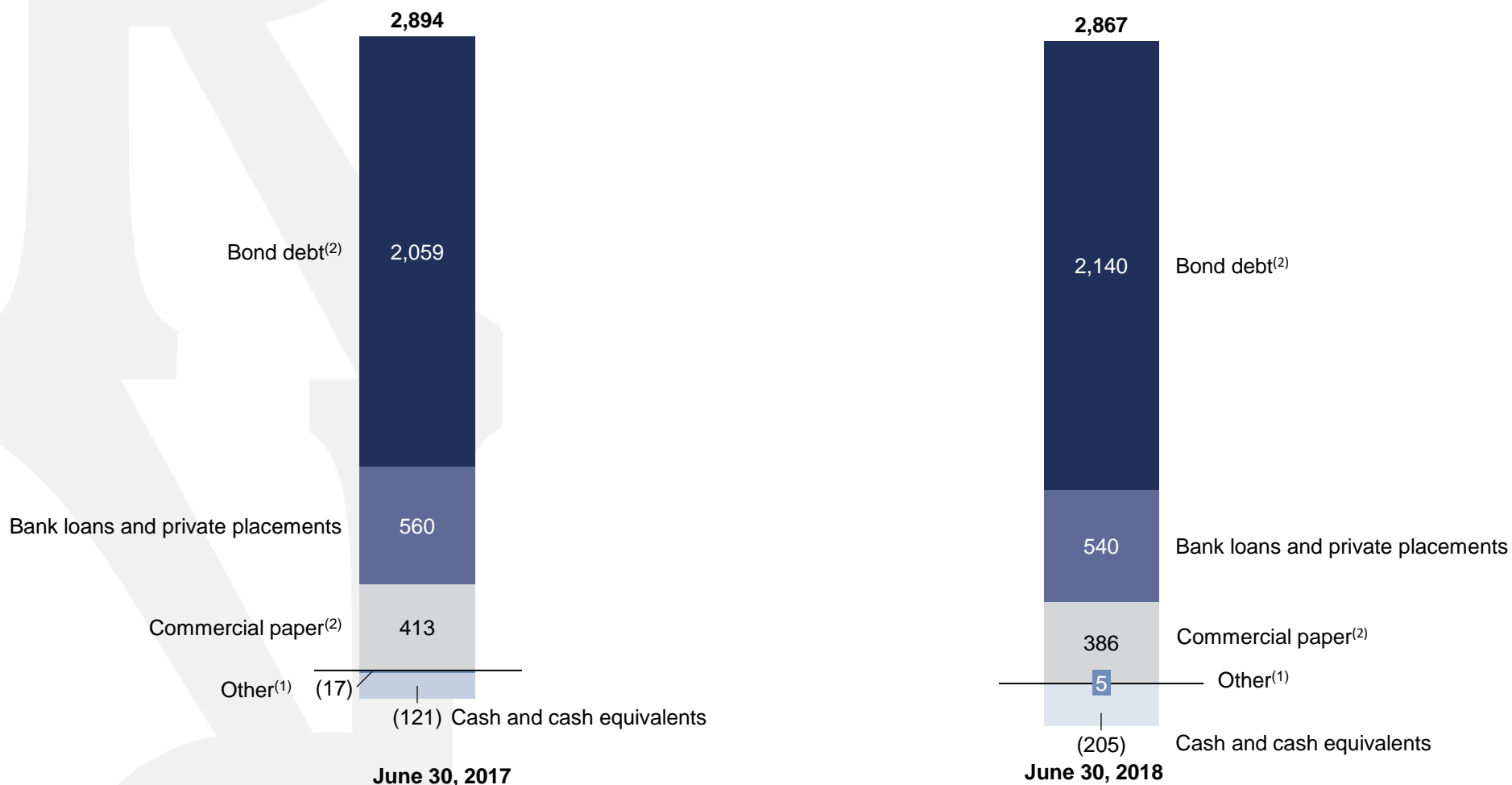
<sup>(1)</sup> To permit meaningful period-on-period comparisons, the 2017 financial statements have been restated in line with the first-time adoption of IFRS 15 in first-half 2018

<sup>(2)</sup> EBITDA = trading profit + current depreciation and amortization expense

<sup>(3)</sup> Underlying net profit corresponds to net profit from continuing operations adjusted for the impact of other operating income and expense, non-recurring financial items and non-recurring income tax expense/benefits

# NET FINANCIAL DEBT AS AT JUNE 30, 2018

**Rallye's net financial debt stood at €2,867m as at June 30, 2018, versus €2,894m as at June 30, 2017**



<sup>(1)</sup> Other: Accrued interest and IFRS restatements

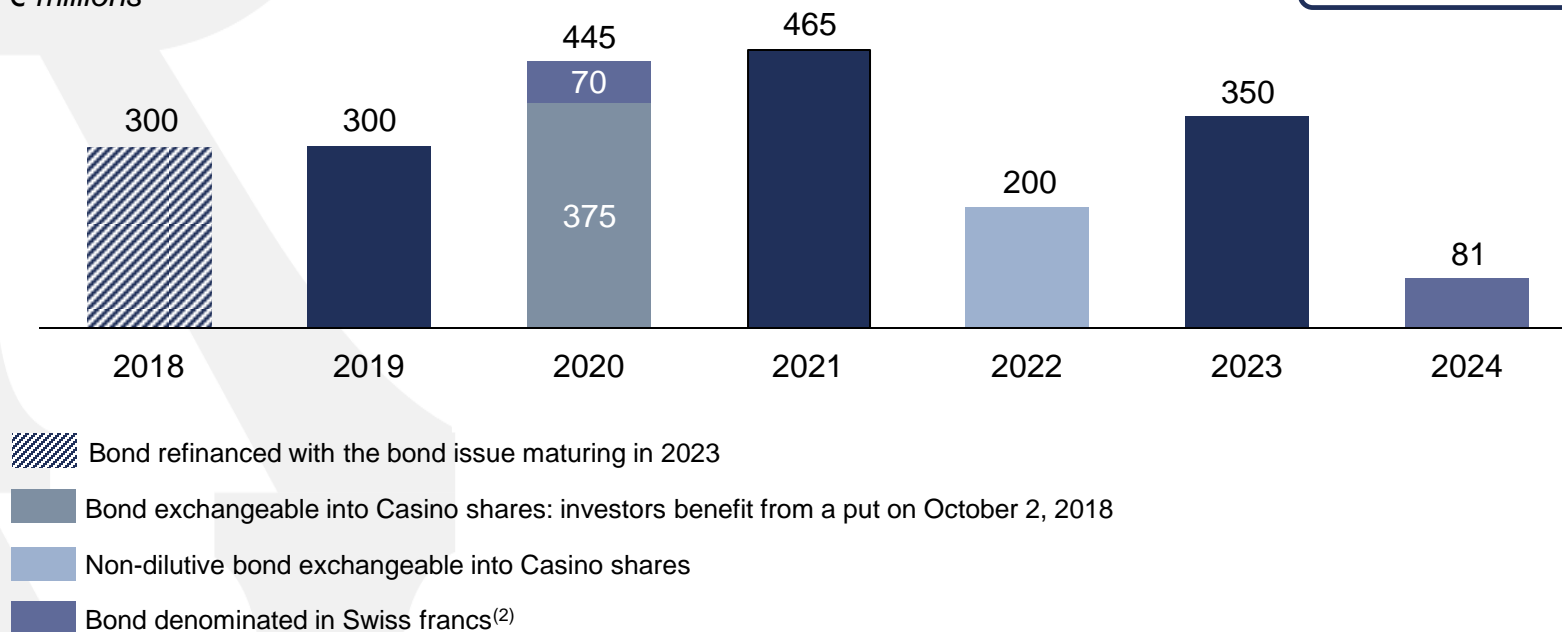
<sup>(2)</sup> Bonds and commercial paper are not subject to asset pledges

# A CONTROLLED BOND SCHEDULE

## Bond redemption schedule

In € millions

Total: €2,140m<sup>(1)</sup>



As at June 30, 2018, the average maturity of Rallye's bond debt is 2.9 years<sup>(3)</sup>.

On February 8th, 2018, Rallye successfully issued a new CHF denominated bond for an amount of CHF95m (€81m) maturing in February 2024, with a 3.25% coupon (euro equivalent of 4.23%)

<sup>(1)</sup> Bonds are not subject to asset pledges

<sup>(2)</sup> The currency impact has been hedged at issuance for the duration of the bond

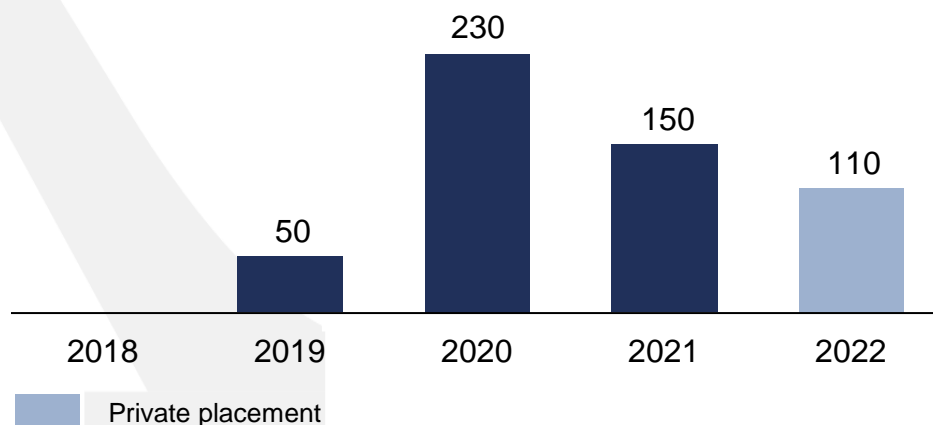
<sup>(3)</sup> Average maturity calculated excluding 2018 bond redemption already refinanced

# A CONTROLLED NON-BOND DEBT SCHEDULE

## Bank loans and private placements redemption schedule

*In € millions*

**Total: €540m<sup>(1)</sup>**



**As of June 30, 2018, the average maturity of Rallye's non-bond debt is 2.3 years**

<sup>(1)</sup> As at 06/30/2018, €250m of bank loans are subject to Casino share pledges

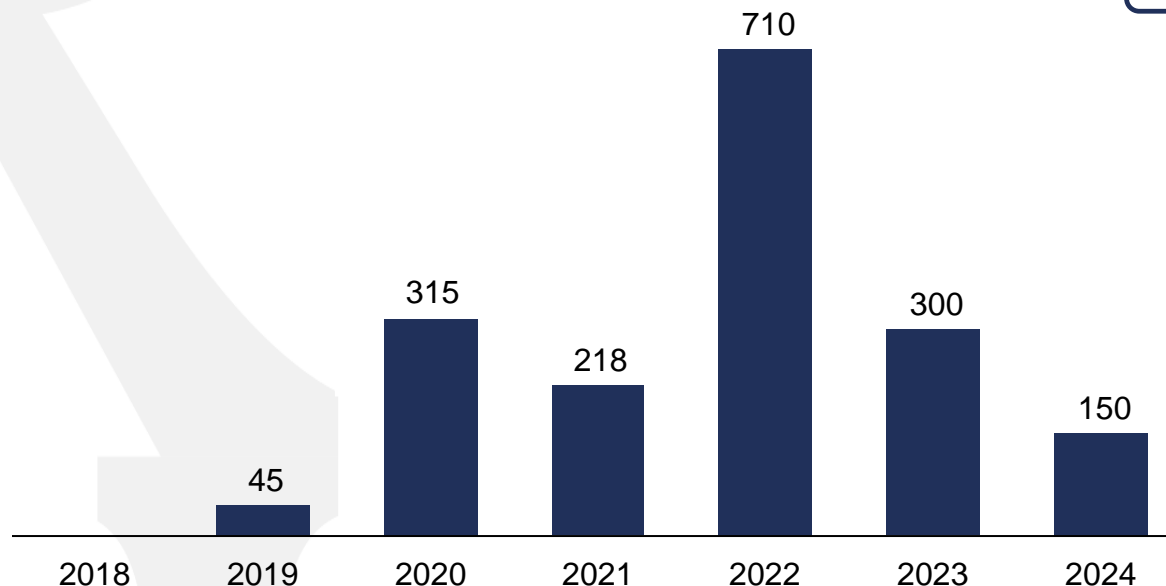


# A STRONG LIQUIDITY POSITION, WITH MORE THAN €1.7bn OF CONFIRMED AND UNDRAWN CREDIT LINES AS OF JUNE 2018

## Confirmed credit lines maturity schedule

*In € millions*

**Total: €1,738m<sup>(1)</sup>**



**The average maturity of the €1,738m confirmed credit line is 3.6 years, stable versus year-end 2017:**

- Confirmed credit lines are contracted with about twenty different banks

**No credit lines drawn as of June 30, 2018**

<sup>(1)</sup> Of which €1.41bn are subject to Casino share pledges, only when drawn.

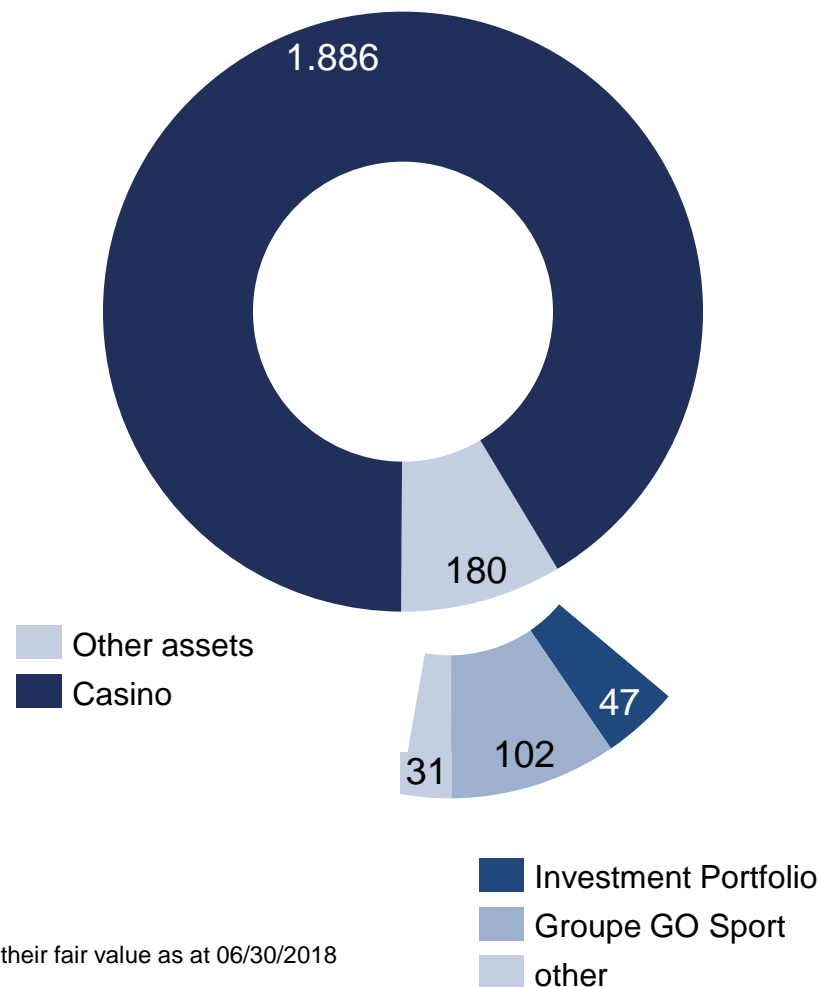
# MORE THAN €2.0bn OF ASSETS AS OF JUNE 30, 2018, OF WHICH €1.9bn OF LISTED ASSETS

## Net asset value computation as of June 30, 2018

	Number of shares	Price in €	Revalued assets in €m <sup>(1)</sup>
<b>Casino</b>	56,714,263 <sup>(2)</sup>	€33.25	<b>1,886</b>
<b>Other assets</b>			<b>180</b>
<i>Of which Investment Portfolio</i>			47
<i>Of which Groupe Go Sport <sup>(3)</sup></i>			102
<i>Of which other<sup>(4)</sup></i>			31
<b>Revalued assets</b>			<b>2,066</b>
<b>Net financial debt</b>			<b>2,867</b>

## Breakdown of net asset value

*In € millions*



<sup>(1)</sup> Listed assets valued at closing price as at 06/30/2018 and non-listed assets valued at their fair value as at 06/30/2018

<sup>(2)</sup> Of which 9.7m of Casino shares pledged as of 06/30/2018

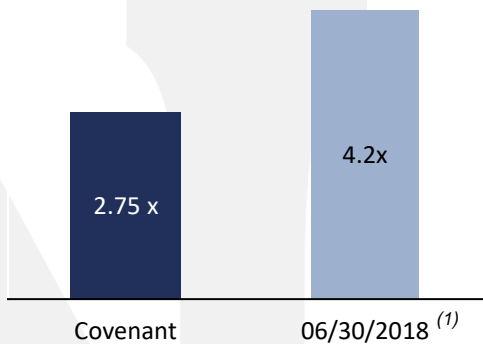
<sup>(3)</sup> Valued at delisting price of €9.10

<sup>(4)</sup> Including treasury shares valued at closing price as of 06/30/2018 (€9.80)

# FINANCIAL COVENANTS INDEPENDENT FROM CASINO'S SHARE PRICE AND MET WITH AMPLE HEADROOM AS AT JUNE 2018

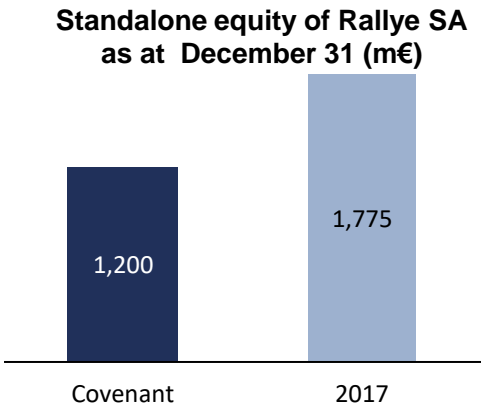
- There are no financial covenants on Rallye's bond documentation nor on Rallye's commercial paper program
- Rallye's bank documentation does not include any covenant or step-up clause linked to Rallye's NAV, Rallye's net debt coverage by assets ratio nor Casino's share price or rating
- **The only financial covenants on Rallye's bank debt (drawn or undrawn) are the following:**

**Consolidated EBITDA / consolidated cost of net financial debt > 2.75**



<sup>(1)</sup> Calculated twice a year at 06/30 on a LTM basis and at 12/31  
Can be read directly in Rallye's consolidated financial statements

**Standalone equity of Rallye SA (statutory accounts) > €1.2bn**



Calculated once a year at year-end  
Can be read directly in Rallye's unconsolidated financial statements

## RALLYE'S SHAREHOLDERS' EQUITY ENHANCED BY €33m, FOLLOWING THE PAYMENT OF THE SCRIP DIVIDEND

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- In order for Rallye to **maintain a positive recurring cash-flow equation**, the General Annual Meeting, following Board of Directors proposal, decided an adjusted 2017 dividend payment of €1.00 with a scrip dividend option
- **With 65% of the rights exercised** in favor of the payment in shares, including 100% Foncière Euris' stake, **Rallye increased its shareholders' equity by €33m**
- The total amount of 2017 dividend paid in cash in 2018 was €18m

The adjustment of the dividend along with the enhancement of shareholder equity, will allow Rallye to pursue **the decrease of its net financial debt** thanks to a **positive recurring cash-flow equation**

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  - Groupe GO Sport
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# H1 2018 KEY FIGURES

<i>in €m</i>	H1 2017 <sup>(1)</sup>	H1 2018	Var.	Var. organic <sup>(2)</sup>
<b>Consolidated net sales</b>	<b>18,439</b>	<b>17,816</b>	<b>-3.4%</b>	<b>+4.1%</b>
<b>EBITDA</b>	<b>798</b>	<b>773</b>	<b>-3.2%</b>	<b>+7.3%</b>
<i>EBITDA margin (%)</i>	<i>4.3%</i>	<i>4.3%</i>	<i>+1bp</i>	<i>+13bp</i>
<b>Trading profit</b>	<b>450</b>	<b>439</b>	<b>-2.4bp</b>	<b>+10.3%</b>
<i>Trading profit margin (%)</i>	<i>2.4%</i>	<i>2.5%</i>	<i>+3bp</i>	<i>+14bp</i>
<b>Trading profit excl. tax credits</b>	<b>320</b>	<b>339</b>	<b>+6.1%</b>	<b>+17.3%</b>
<i>Trading margin excl. tax credits (%)</i>	<i>1.7%</i>	<i>1.9%</i>	<i>+17bp</i>	<i>+22bp</i>
<b>Underlying net profit, Group share</b>	<b>37</b>	<b>48</b>	<b>+28.6%</b>	<b>+73.6%</b>
Consolidated net debt	(5,594)	(5,445)	-149 M€	
Casino consolidated net debt in France	(4,314)	(4,019)	-295 M€	

## Preliminary comments:

- In the first half of 2018, the Casino Group adopted IFRS 15 – “Revenue from Contracts with Customers” with retrospective application to 2017. *Adoption of IFRS 15 has mainly led to reclassifications between net sales, other income, cost of goods sold and selling expenses. Retrospective application of IFRS 15 had the effect of reducing H1 2017 net sales by €158m and trading profit by €16m (o/w France Retail €11m and e-commerce €5m).*
- In light of the ongoing process to sell Via Varejo in Q2 2018, this business has been classified as a discontinued operation in both 2017 and H1 2018, in accordance with IFRS 5
- Currency effects were negative in H1 2018, reflecting significant declines in average exchange rates for the COP and BRL of -8.2% and -16.9%.

(1) To permit meaningful period-on-period comparisons, the 2017 financial statements have been restated in line with the first-time adoption of IFRS 15

(2) The organic change corresponds to the total change adjusted for changes in exchange rates and scope of consolidation. On the net sales line, it excludes fuel and calendar effects

# FIRST-HALF PERFORMANCES THAT SUPPORT FINANCIAL OBJECTIVES FOR THE YEAR

	GROUP CASINO		FRANCE	
	2018 Guidance	H1 2018 Actual	2018 Guidance	H1 2018 Actual
<b>Trading profit</b> Organic growth	>10% Excluding tax credits	+17% €339m	>10% Excluding property development	+37% €114m
<b>Free cash flow<sup>(1)</sup></b>	>€1bn Excluding exceptional items	€1.6bn	FCF excluding exceptional items > Financial expenses + dividends	€1.2bn
<b>Net debt<sup>(2)</sup></b>	Reduction	-€149m	Reduction	-€295m

<sup>(1)</sup> Calculated over a 12-month rolling period. Before dividends paid to shareholders of the parent company, TSSDI holder and minority interests, excluding financial expenses

<sup>(2)</sup> Calculated over a 12-month rolling period. Target of €1bn reduction in net debt in 2018 in France, taking into account the asset disposal plan announced in June 2018

# STATUS OF THE DISPOSAL PLAN OF €1.5BN ANNOUNCED IN JUNE 2018

## Announcement of an asset disposal plan :

### **Transition to a less capital-intensive model:**

- ✓ In-store innovations and digitization customer relationship
- ✓ Partnerships with leading e-commerce players
- ✓ On-going expansion of the franchise model

### **Reduction in Casino net debt in France:**

- ✓ Process to dispose of €1,5bn of non-core assets, notably real estate assets
- ✓ Half of the disposal plan to be completed in 2018 and half in 2019
- ✓ Targeted €1bn reduction in net debt in France by end-2018

## Progress on the disposal plan :

Casino's objective is to complete half of the €1.5bn asset disposal plan announced on 11 June 2018 this year

Taking into account:

- The definitive disposal of 15% of Mercialys shares through an equity swap with a bank for €213m
- The indicative offers received in July 2018 for other Group assets representing around half of the disposal plan

**Casino confirms this objective**



# DEPLOYMENT OF THE GROUP'S STRATEGIC PRIORITIES DURING H1 2018

1

**Expansion of the most buoyant formats & development of new concepts**

## PREMIUM

- New concepts created at Franprix & Naturalia
- Numerous proximity local services deployed

**33 stores opened in France**

## CASH & CARRY

- Assaï and Surtimayorista stores opened
- Increased market shares in Latam  
**24%<sup>(1)</sup> growth at Assaï**

## REVITALISED BANNERS

- Market share gains for hypermarkets  
**+2,9%<sup>(1)</sup> of growth at Géant**

2

**Strengthened Leadership in digital and omni-channel**

**Strengthening of positions in non-food e-commerce**

**Integration**  
**SARENZA**  
N°1 DE LA CHAUSSURE SUR INTERNET

**Launch**  
**Cdiscount**  
Voyages

**Acceleration in food e-commerce**

**Partnership**  
  
**MONOPRIX amazon**

**Ocado:**  
deployment in line with the objectives

**Continuous leadership in omni-channel and data**

**Cdiscount corners roll-out**

**Acquisition of 100 %**  
**relevanc**

3

**New complementary levers of profitability activated during the first half**

**Purchasing agreements with**



- Agreement for France signed (May 18)
- France : NB<sup>(2)</sup>, general costs, PL<sup>(2)</sup>
- International : SG&A, PL<sup>(2)</sup>

**Development of**



- Group subsidiary specialized in energy efficiency and decentralized energy production
- 1,200 performance contracts
- Joint venture announced with Engie

**Data monetization**



- Group subsidiary specialized in elaborating qualitative and monetisable databases
- 60m transactions/month, 21m profiles

<sup>(1)</sup> Organic sales growth, H1 2018 vs. H1 2017

<sup>(2)</sup>NB : national brands, PL: private labels

# DYNAMIC GROWTH AND NUMEROUS INITIATIVES FOR THE GROUP'S PREMIUM BANNERS IN H1

 **MONOPRIX**

**+2.4%<sup>(1)</sup>**  
Organic

**+1.3%<sup>(1)</sup>**  
Same-store

## **Strong growth in organic products and of Naturalia**

Double-digit growth  
at Naturalia  
and six new stores opened

## **Outperformance of the Paris region**

Dynamic customer  
traffic lifted  
by tourism  
and Sunday openings

## **Faster growth in e-commerce**

Double-digit growth  
for e-commerce  
activity and integration  
of Sarenza

**franprix** 

**+1.4%<sup>(1)</sup>**  
Organic

**+1.1%<sup>(1)</sup>**  
Same-store

## **Banner expansion**

12 new stores opened  
and increased  
customer traffic

## **Continuous innovations**

New store concepts  
and new proximity  
services

## **Partnerships with start-ups to offer more services**



 **Casino**  
supermarchés

**+1.3%<sup>(1)</sup>**  
Organic

**+1.4%<sup>(1)</sup>**  
Same-store

## **Sustained momentum**

Strong growth in sales  
of organic and private  
label products

## **Expansion of franchises and new independent retailers joining the network**

Strong growth in sales  
by franchises  
(25% of the store base)

## **Ongoing concept upgrade**

Further stores  
converted  
to the "Bijou" concept

<sup>(1)</sup> Sales variation between H1 2018 and H1 2017

# GROWTH ACCELERATION AMONG THE REVITALISED BANNERS

**Géant**  
Casino

**+2.9% <sup>(1)</sup>**

Organic

**+2.5% <sup>(1)</sup>**

Same-store

## **Excellent sales dynamic**

Strong growth in food sales, market shares, and new franchisees added to the network

## **New corners deployed**

Sharp increase in Cdiscount, Organic and Homeware corners

## **Faster digital transformation**

Deployment of Casino Max, with a basket increase among users

**LEADER PRICE**

**-0.9% <sup>(1)</sup>**

Organic

**+1.5% <sup>(1)</sup>**

Same-store

## **Growth acceleration**

Three consecutive quarters of same-store growth

## **Continuous renovations**

70 stores renovated (≈10% of the store base) driving significant sales uplift)

## **Expansion of the commercial offering**

Deployment of the Sooa range and expanded organic/frozen food offerings

**Casino proximités**

**+3.5% <sup>(1)</sup>**

Organic

**+0.8% <sup>(1)</sup>**

Same-store

## **Strong growth among franchisees**

Outperformance by franchise network and increased transfers to franchise model

## **Revamped integrated store offering**

Expanded offering and inclusion of the Group's distinctive products

## **Deployment of digital strategy**

Deployment of Casino Max in ≈350 stores

<sup>(1)</sup> Sales variation between H1 2018 and H1 2017

# CDISCOUNT: A GOOD PERFORMANCE AND MARKET SHARE GAINS

**Sequential growth acceleration**

**€1,614m**  
GMV in H1 2018

**+7.5%<sup>(1)</sup>**  
Organic GMV growth

- Growing contribution of Cdiscount corners
- Positive impact of “French Days”
- Data monetisation revenues – a key driver of profitability – up by around 35%

**Strong marketplace momentum**

**34.4%**  
Marketplace as a % of GMV in H1 2018

**+92bp<sup>(1)</sup>**  
Growth in marketplace contribution to GMV

- Acceleration of the marketplace contribution throughout Q1, Q2, and still in Q3
- Growing contribution to GMV from “Fulfillment by Cdiscount”

**An increasingly loyal customer base**

**34.2%**  
CDAV as a % of GMV in H1 2018

**+417bp<sup>(1)</sup>**  
Growth in CDAV contribution to GMV

- Dynamic mobile traffic
- Very promising launch of new customer services
- Buying frequency 3 times higher for CDAV members

<sup>(1)</sup> Sales variation between H1 2018 and H1 2017  
NB: Figures published by the subsidiary. CDAV: Cdiscount A Volonté, GMV: Gross Merchandise Volume

# ONGOING EXPANSION OF LATAM CASH & CARRY BUSINESS AND STRONG RECOVERY IN BRAZIL IN Q2



## Sustained robust growth

200bp market share gain<sup>(2)</sup> in Q2, and increased customer traffic

## Continued expansion

4 new stores in H1, with a total of 20 planned for the year

## Increased loyalty

Successful marketing operations, with 335,000 Passaí cardholders



## Sharply improved performance in Q2

Growth bounced back in Q2, at 5.8%<sup>(2)</sup> and 100 bp<sup>(2)</sup> share gain in Q2

## Efficient, revamped commercial strategy

Intensification of marketing initiatives, and dynamic tool for personalized promotions and digital loyalty

## Ongoing portfolio adaptation

Assaí conversions, new SM Extra formats and renovation of Pão de Açúcar stores



## Recovery in the economic environment

Recovery in GDP growth expected in 2018, at 2.7%<sup>(4)</sup> vs. 1.8% in 2017

## Continuous initiatives to support return to growth

Expansion of cash & carry Carulla Fresh market and optimisation of “insuperables” strategy

## Development of omni-channel business

Growth in deliveries, of which 75% via the Rappi app

<sup>(1)</sup> Sales variation between H1 2018 and H1 2017

<sup>(2)</sup> Figures provided by the subsidiary

<sup>(3)</sup> Éxito Group will provide a detailed report on its Q2 net sales on 14 August 2018

<sup>(4)</sup> IMF growth forecast published in April 2018

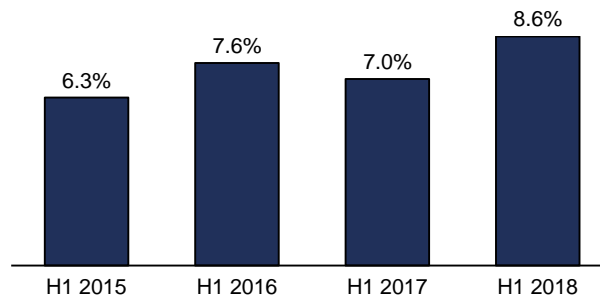
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# ONGOING GROWTH AT GROUPE GO SPORT IN H1-2018

## Steady growth of Groupe GO Sport's net sales



- **Groupe GO Sport business volume over €486m** in H1-2018, up 3.4%, driven by the development of all store networks (integrated, affiliates and e-commerce)
- **Net sales of €406m, up by +8.6% and by +4.2%** on a same-store basis and at constant exchange rates
- All networks combined, a total of 580 stores (303 Go Sport and 277 Courir) as at June 30, 2018, of which 102 abroad (77 GO Sport and 25 Courir)





# H1-2018 HIGHLIGHTS

## GO Sport France: repositioning already bearing fruits

- **Sustained growth of net sales** on a same-store basis which led to market share gains<sup>(1)</sup> primarily driven by:
  - The **traffic increase**,
  - And the **rising share of international brands**, which demonstrates the relevance of the repositioning as a sports coach and privileged partner for international brands
- Successful **reorganization of shoes' merchandizing in stores** structured around a wall panel
- Ramp-up of the **banner's digitalization**, with the launch of X installments payment, free of charge, on the e-commerce website
- Ongoing **rationalization** of the integrated network with 2 stores closures on the semester

## Courir: roll out of the new Wood concept and launch of the internalization

- **New market share gains<sup>(2)</sup>** and **further expansion** of all distribution channels in France: opening of 5 integrated stores and 8 affiliates
- **Acceleration of the rolling out of the new Wood concept**, strongly supported by brands and costumers, with 15 additional stores under this concept over the semester (including remodelings)
- **Key milestones for future growth**
  - Enhancement of the omni-channel strategy with the **upgrade of the e-commerce platform**, which has been optimized for mobile browsing
  - Launch of the banner's integrated **internationalization** with **2 openings in Spain**, a strong addressable market, and **2 openings in Poland**

## International: further expansion of the network

- GO Sport Poland:
  - **Opening of 2 new stores** in a context of intense competition and of the closing of stores every other Sunday since March
  - Launch of the omni-channel strategy with the **opening of the e-commerce website**
- Master Franchise :
  - **Further expansion** with the opening of 2 stores in 2 new countries (Philippines and Senegal)

<sup>(1)</sup> Data provided by Banques de France - Commerce sport & Loisirs at the end of June 2018

<sup>(2)</sup> NPD data at the end of May 2018



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# CONCLUSION AND PERSPECTIVES

## Casino

**Casino confirms its 2018 objectives, and updates them following the asset disposal plan announced in June 2018:**

- For **trading profit**:
  - In France, it targets in food retail an organic growth **above<sup>(1)</sup> 10% of trading profit** excluding property development, led by growth in the most profitable formats and by improved hypermarket and convenience profitability
  - In all, Casino is aiming to deliver **organic growth<sup>(1)</sup>** of its consolidated trading profit and **above 10%** excluding tax credits
- **In France, a free cash flow<sup>(2)</sup>** from continuing operations excluding exceptional items covering financial expenses and dividends and allowing to improve net financial debt
- Reduction in **net debt** in France by around **€1bn** at 31 December 2018 thanks to self financing and the proceeds from the asset disposals announced in June
- **A reduction in the consolidated net financial debt** with: the return to breakeven for Cdiscount's free cash flow, free cash flow<sup>(2)</sup> from continuing operations excluding non-recurring items of over €1bn in total, a capex envelop of around €1bn, and the impact of the disposal of Via Varejo

## Rallye

- Rallye successfully issued a new CHF denominated bond for an amount of CHF95m (€81m) maturing in February 2024, with a 3.25% coupon (euro equivalent of 4.23%)
- Strong liquidity position as at June 30, 2018, with more than €1.7bn of confirmed and undrawn credit lines with an average maturity of 3.6 years stable vs FY 2017
- With 65% of the rights exercised in favor of the payment of the dividend in share, Rallye comforts its positive recurring cash-flow equation and increases its shareholders' equity by €33m.

Rallye confirms its strategy to maximize its assets' value and the strength of its financial structure, especially by maintaining in 2018 a positive recurring cash-flow equation<sup>(3)</sup>

(1) Excluding changes in the scope of consolidation and exchange rates.

(2) Before dividends paid to owners of the parent and holders of TSSDI deeply-subordinated notes, and excluding interest

(3) Dividends paid by Casino, net of dividends paid by Rallye, net financial cost, and holding costs

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# RALLYE – CONSOLIDATED BALANCE SHEET

## AS OF JUNE 30, 2018

In € millions	12/31/2017 <sup>(1)</sup>	06/30/2018
Goodwill	10,045	9,833
Intangible assets	10,724	10,115
Investments in associates	575	581
Other non-current assets	1,837	2,121
Inventories	4,019	4,101
Trade and other receivables	2,413	2,340
Other financial assets	54	63
Cash and cash equivalents	3,511	3,616
Assets held for sale	6,594	5,546
<b>TOTAL ASSETS</b>	<b>39,772</b>	<b>38,317</b>
Shareholder's equity	11,233	10,011
Long-term provisions	878	817
Financial liabilities	9,559	9,971
Other non-current liabilities	1,253	1,256
Short-term provisions	182	158
Trade payables	6,792	6,147
Other financial liabilities	2,583	3,637
Other liabilities	7,292	6,320
<b>TOTAL LIABILITIES</b>	<b>39,772</b>	<b>38,317</b>

<sup>(1)</sup> To permit meaningful period-on-period comparisons, the 2017 financial statements have been restated in line with the first-time adoption of IFRS 15 in first-half 2018

# RALLYE – CONSOLIDATED INCOME STATEMENTS AS OF JUNE 30, 2018

In € millions	06/30/2017 <sup>(2)</sup>	06/30/2018
Net sales	18,816	18,224
EBITDA <sup>(1)</sup>	795	766
<b>Trading profit</b>	<b>441</b>	<b>425</b>
Other operating income and expenses	(277)	(138)
Cost of net financial debt	(246)	(211)
Other financial income and expenses	(39)	(101)
<b>Profit before tax</b>	<b>(122)</b>	<b>(25)</b>
Income tax expense	28	(26)
Income from equity accounted companies	3	10
<b>Net profit (loss) from continuing operations</b>	<b>(90)</b>	<b>(41)</b>
<b>Group share</b>	<b>(132)</b>	<b>(130)</b>
<i>Minority interests</i>	41	89
Net profit (loss) from discontinued operations	(14)	48
<i>Group share</i>	(4)	2
<i>Minority interests</i>	(10)	46
<b>Net profit (loss)</b>	<b>(105)</b>	<b>7</b>
<b>Group share</b>	<b>(136)</b>	<b>(128)</b>
<i>Minority interests</i>	31	136

<sup>(1)</sup> EBITDA = trading profit + current depreciation and amortization expense

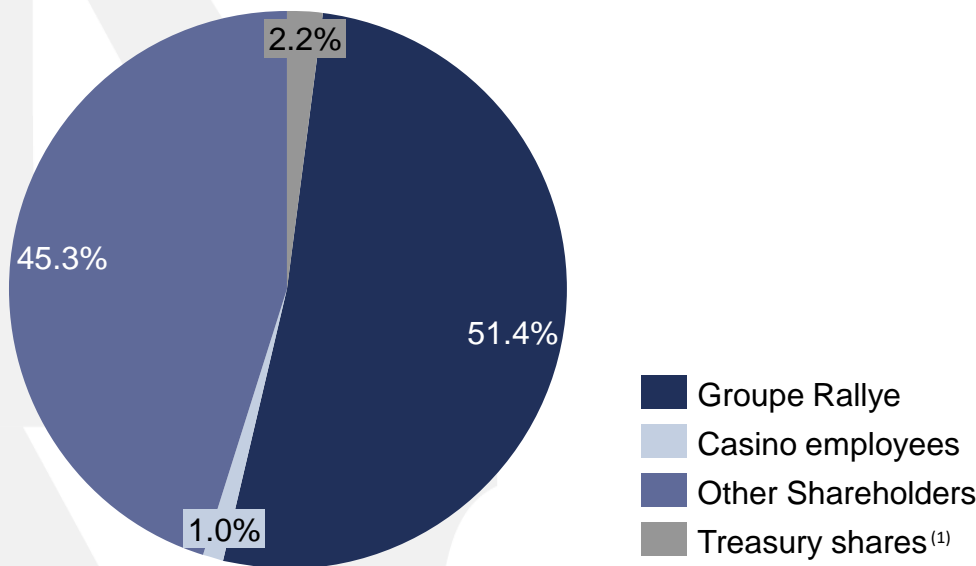
<sup>(2)</sup> To permit meaningful period-on-period comparisons, the 2017 financial statements have been restated in line with the first-time adoption of IFRS 15 in first-half 2018

# RECONCILIATION OF REPORTED PROFIT TO UNDERLYING PROFIT

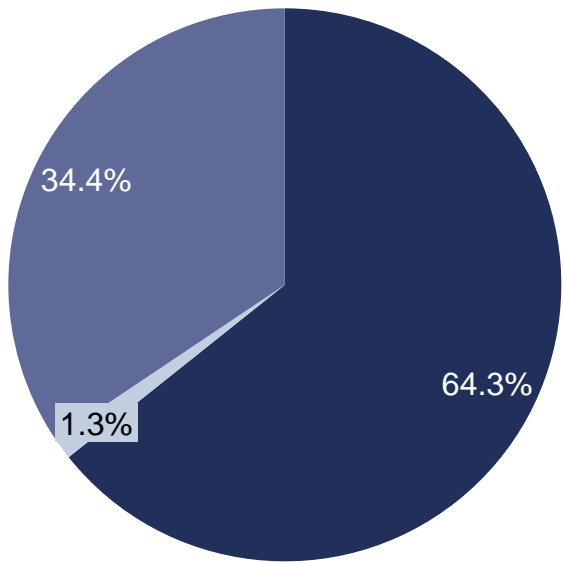
	H1-2017 restated			H1-2018		
In € millions	H1-2017	Restated	H1-2017 underlying	H1-2018	Restated	H1-2018 underlying
Trading profit	441	-	441	425	-	425
Other operating income and expenses	(277)	277	-	(138)	138	-
<b>Operating profit</b>	<b>163</b>	<b>277</b>	<b>441</b>	<b>288</b>	<b>138</b>	<b>425</b>
Cost of net financial debt	(246)	-	(246)	(211)	-	(211)
Other financial income and expenses	(39)	(23)	(62)	(101)	45	(56)
Income tax expenses	28	(81)	(53)	(26)	(39)	(65)
Income from associated companies	3	-	3	10	-	10
<b>Net profit (loss) from continuing operations</b>	<b>(90)</b>	<b>174</b>	<b>83</b>	<b>(41)</b>	<b>144</b>	<b>103</b>
Of which minority interests	41	111	152	89	80	169
<b>Of which Group Share</b>	<b>(132)</b>	<b>62</b>	<b>(69)</b>	<b>(130)</b>	<b>63</b>	<b>(67)</b>

# CASINO SHAREHOLDING STRUCTURE AS AT JUNE 30, 2018

In % of shares



In % of voting rights



Breakdown of Casino's shareholding structure as at 06/30/2018	
Number of shares	110,247,493
Number of voting rights	161,590,017

Rallye's share	%
56,714,263	51.4%
103,915,892	64.3%

# RALLYE SHAREHOLDING STRUCTURE AS AT JUNE 30, 2018

## Rallye's shareholding structure as at 06/30/2018

	Shares	In %	Voting rights	In %
<b>Foncière Euris</b>	31,958,125	58.0%	56,954,416	71.6%
<b>Other Euris Group companies</b>	1,505	0.0%	2,780	0.0%
<b>Treasury shares</b>	1,218,886 <sup>(1)</sup>	2.2%	-	-
<b>Other shareholders</b>	21,945,255	39.8%	23,388,017	28.4%
<b>Total</b>	<b>55,123,771<sup>(2)</sup></b>	<b>100.0%</b>	<b>82,345,213</b>	<b>100.0%</b>

## Rallye's fully diluted number of shares as at 06/30/2018

<b>Actions ordinaires avant dilution</b>	55,123,771
<b>AGA</b>	646,894
<b>Nombre total d'actions potentiel</b>	<b>55,770,665</b>

<sup>(1)</sup> Following the exercise of 65% of the rights in favor of the scrip dividend, 3,058,947 shares have been issued on the June 21, 2018



# DISCLAIMER

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